

Azure Applications & Infrastructure/Data & AI Webinar

➤ Microsoft Partner Network - Benefits Highlights

- Partial MPN Benefits overview
 - Microsoft Partner Directory - Referrals from Microsoft and Co-Sell with Microsoft
 - Go-to-Market Services
 - Product Licenses
 - Unlimited Technical Presales Assistance
 - Advisory hours with a partner technical consultant
 - Microsoft Product Support Incidents
 - Unlimited use Microsoft Signature Cloud Support

➤ Solution Areas Overview & Common Roles

- Applications & Infrastructure
 - Application Development
 - App Integration
 - Cloud Platform
 - DevOps
 - Datacenter
- Data & AI
 - Data Analytics
 - Data Platform
- Modern Workplace and Security
 - Collaboration and Content
 - Communications
 - Cloud Productivity
 - Enterprise Mobility Management (EMM)
 - Messaging
 - Security
 - Small and Midmarket Cloud Solutions
 - Windows and Devices
- Business Applications
 - Cloud Business Applications
 - Enterprise Resource Planning (ERP)
 - Project and Portfolio

➤ Deep dive – Applications & Infrastructure

- Application Development
 - Highlight your ability to build, test, and maintain cloud apps for customers
 - Requirements:
 - Application Builder option
- Application Integration
 - Showcase your skills in advanced integration tasks across an organization
 - Requirements:
 - Application Integrator option

- Cloud Platform
 - Show your capability to deliver cloud applications and services on Microsoft Azure
 - Requirements:
 - Azure Consumption option
 - Hosting option
 - Distributor option
- DevOps
 - Deliver business value through the optimization of DevOps
 - Requirements:
 - DevOps Partner option
- Datacenter
 - Show an ability to bridge hybrid environments with scalable datacenter solutions
 - Requirements:
 - Datacenter Solutions option
- **Deep dive – Data and AI**
 - Data Analytics
 - Show your proficiency in generating powerful data insights for customers
 - Requirements:
 - Data Analytics Specialist option
 - Data Analytics Beginners option
 - Power BI option
 - Data Platform
 - Show database capabilities for robust, secure data systems across organizations
 - Requirements:
 - Big Data option
 - SQL Server Specialist option
- **Post Webinar Q&A**